# We are DTH TRAVEL



For over 60 years, we've created unique, unforgettable journeys for countless travellers, adventurers, and wanderers. More than a destination management company (DMC) and travel service provider, we aim to be your partner as you welcome explorers to Asia with authentic experiences.

From a lone office in Thailand, we now cater to you from 14 countries across the continent: Singapore, Thailand, the Philippines, Malaysia, Vietnam, Cambodia, Laos, Myanmar, Bhutan, the Maldives, Sri Lanka, Hong Kong, China, and Japan.

22

**Local Offices** always ready to serve you

60+

Years of Experience in welcoming explorers to Asia

14

Countries in Asia with thousands of journeys for your clients







More than 60 years is a long time to master 14 countries in Asia. We have deep roots in travel and destination management, with decades of experience and global name recognition. Our depth of knowledge and relationships give you unique access to locations, communities, and travel experiences.

# Big Brand Benefits at a Local Level

We've witnessed tourists becoming true explorers. From settling for the ordinary, they now choose you-don't-see-that-everyday moments. Just like our customers, we are always on the hunt for better, deeper, more engaging experiences. Our global network empowers how we deliver our services with a personal touch, catering to you in the way you need, providing constant customer care at a local level, and leveraging unique insights to develop our products.

## **A Heart for Community**

Our years in the industry aren't enough to make us stop loving what we do for and with our partners. Being relationship-based is at the heart of our operational flexibility, brand personality, and ability to deliver exceptional services. We bring a boutique mindset to locales and itineraries through our actively cooperative international network.

# **Progressive Approach** to Client Service

We're driven to always serve our partners and clients better. With our mindset for continuous improvement and forward thinking, we've taken on new experiential products and operational evolutions, including the DT Direct System. Now, you also have on-demand access to all our products, with rates, instant bookings, and confirmations.





## **Insurance Coverage**

Your clients can rest assured that we've got their journey covered with insurance that complies with global travel standards. We promise they're in good hands, all the way to their flight back home.

# **Expertise in MICE Across Various Destinations**

We provide multi-disciplinary solutions for your clients' events in Asia. With years of experience, our local teams are fully equipped to prepare and deliver bespoke meetings, incentives, conferences, and exhibitions.

# **Unique and Authentic Travel Experiences**

**Beauty of Palawan** 

#### **Philippines**

West of the Visayas region, you'll find Palawan, a province that is considered to be the Philippines' last ecological frontier. On this excursion, your explorers will uncover and immerse themselves in its islands' mystique, from the famous underground river to the colourful coral reefs off Miniloc Island, and even El Nido's magical lagoons. Breathtaking scenery, vibrant marine life, savoury food — all coming together to create one amazing week-long adventure.

# Cameron Highlands Escapade

#### Malaysia

Known for its natural beauty, the Cameron Highlands offers idyllic experiences for explorers. Send them on a three-day adventure through the rustic side of Malaysia, making stops at some of the region's most stunning and interesting attractions, like a local Butterfly Farm, the Time Tunnel Museum, and the town of Tanah Rata. With its picturesque strawberry fields, delicious tea, vibrant morning market, and even a visit to the Lata Iskandar Waterfall, this excursion is a total treat for the senses.

#### **GO LOCAL**

#### The Blue Jasmine

#### Thailand

Beckon your travellers on a sophisticated rail adventure through Thailand's cultural heartlands and scenic countryside. This one-of-a-kind historical train experience reveals smaller towns and cities rarely seen by the average traveller, offering exclusive excursions, hidden temples, unique dining experiences, and curated stays with real character — all delivered in the distinctive style of elegant train travel. This is a new way to see Thailand, off-track but deeply in tune.

#### All About Coffee with a Barista

#### Vietnam

Contrary to popular belief, there's actually nothing ancestral about coffee in Vietnam, but they've certainly found a way to make the craft their own. Beyond just trying it on a sidewalk, have your explorers learn the ins and outs of Vietnamese coffee. We've pulled a few strings and arranged a meet-up with a barista and coffee specialist at one of the most reputed coffee process in Hanni

#### OFF-THE-BEATEN-PATH ADVENTURES

#### Kulen Jungle Trek

#### Cambodia

For the more active adventurers out there, this trip to Phnom Kulen Mountain makes for a perfect warm-up to their journey through Cambodia. They'll uncover its jungles' mysteries with an expert guide to lead the way and hike through winding trails. Along the way, they'll reach the mesmerising Kbal Spean. Known as the "River of a Thousand Lingas," ancient carvings adorn the riverbed, whispering tales of its past. All of this is wrapped up with a refreshing dip at the Phnom Kulen Waterfall. Truly, a captivating appetiser for what Cambodia has to offer.

#### **Zhangjiajie Avatar Tour**

#### China

One of the most iconic features of Zhangjiajie is the towering, pillar-like peaks of Zhangjiajie National Park, brought to most people's attention through the movie Avatar. On this excursion, your explorers will feel like they've stepped into the silver screen to experience the wonders the area has to offer for themselves. Riding the world's highest and fastest elevator, they'll enjoy a breathtaking panoramic view at the top.







#### **Partner Communities**

We work with communities and organisations across Asia, from non-government organisations to indigenous communities, to support them and help preserve their intangible cultural heritage.

Here are just some of the communities we work with:

- Living Land Farm: A community enterprise in Luang Prabang, Laos, founded by locals who wanted to make better use of their land, eventually turning it into a community farm and craft centre.
- Jungle School Gombak: A leadership experiential programme that empowers the people of Gombak, Malaysia, to share their cultural knowledge and expertise.
- Hang Kia Commune: A mountain community in Vietnam that houses the Hmong ethnic minority.

# Corporate Social Responsibility Activities

We also participate in and organise activities as part of our corporate social responsibility. These programmes include food drives, trash collection, marathons, and more — all geared towards welcoming explorers and locals alike to a better Asia.

- Pencils for Kids: An organisation dedicated to helping children in developing countries attend school. We've been supporting their missions across Thailand by providing school supplies for underprivileged children.
   We sponsored a charity golf classic to raise funds for one of their initiatives
- Soap-Making Workshops: In Vietnam, we've been hosting soap-making workshops using the cold saponification method.
   Travellers produce natural soap, then deliver it—often by bike or on foot—to remote schools where hygiene supplies are limited. This activity raises awareness about hygiene and directly supports schoolchildren in underserved areas.

## We Care for Animal Welfare

Many of the experiences we offer involve watching or interacting with animals, and while these can have social, economic, environmental, and educational benefits, we're fully committed to the protection of animals to create a truly positive experience for our clients and their guests.

#### Our Animal Welfare Policy includes:

- Supporting conservation projects and animal sanctuaries;
- A 'stop-sell' on all tours that involve elephant riding and reviewing our products that entail physical interaction with animals; and
- Working with partners and local communities that align with our stance and actions on animal welfare.

# **Meet Your DTH Experience Partners**

Introducing your partners in welcoming explorers to Asia! This is the team that puts heart and a personal touch behind every solution that we provide our guests, making sure that your experiences are bespoke, authentic, and truly memorable.

#### **Owners and Members of the Board**



Gonpo Tsering
Co-Owner and Chairman



Thomas Maurer Co-Owner and Vice Chairman



Stephan Roemer Co-Owner and Board Member

### **Management**

# **Sales & Business Development**



Stephan Roemer
Group CEO
stephan.roemer@dth.travel



Nikky Ong
Chief Innovation Officer
nickky.ona@dth.travel



Meggie Valdes
Group Director of Marketing
meggie.valdes@dth.travel



Marjorie Aquino
Group Director of Sales
marjorie.aauino@dth.travel



David Carlaw
Director of Sales
for the UK and Ireland



Tiago Taveira
Business Development
Manager for Spain, Portugal,
and Latin America
tiago.taveira@dth.travel



Antonii Plakhov
Business Development
Manager for Russia and CIS
antonii.plakhov@th.dth.trave

## **Managing Directors and General Managers**



BHUTAN Ugyen Dorji General Manager ugyen.dorji@bt.dth.travel



CAMBODIA Villy Om Asst. Managing Director



CHINA
Fan Zhang
Managing Director
an.zhang@cn.dth.trave



HONG KONG Richard Willis Commercial Director richard.w@hk.dth.trav



JAPAN
Jörg Albrecht
Managing Director
perg.albrecht@de.dth.tra



JAPAN
Rachel Lee
General Manager
achel.lee@ip.dth.trave



LAOS & VIETNAM Guilhem Cavaillé General Manager



MALAYSIA Renee Osman General Manager



MYANMAR
Phyoe Wai Yar Zar
Managing Director



PHILIPPINES
Gregor Zajc
General Manager
gregor.zajc@bluehorizons.travel



SINGAPORE Meillin Tay General Manager meilin.tay@sg.dth.travel



SRI LANKA & MALDIVES Suranjith De Fonseka Managing Director suranjith.d@lk.dth.travel



MALDIVES
Howard Brohier
Director
howard.b@mv.dth.travel



THAILAND Stefan Bruns General Manager stefan.bruns@th.dth.trayel

